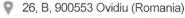
PERSONAL INFORMATION

Adrian Istrate Scradeanu



+ 40 722518265

istrate@europe.com

WORK EXPERIENCE

20/03/1998-05/06/2000

Technical & Marketing counselor

Tecnica Y Manutencion (TYMSA), Constanta (Romania)

- Finding clients for maritime containers repairs and maintenance
- Supervising repairs and maintenance according IICL5 standards
- Developing technical capabilities of the workshop

10/06/2000-15/04/2003

Sales Manager

Romship Agencies (as MCL agents), Constanta (Romania)

- Coordinating sales team
- Finding and developing clients for trades offered by MCL

30/04/2003-27/05/2005

Executive Director

Euro Trade & Shipping (Marmedsa Spain), Constanta (Romania)

- Coordinating personnel on daily basis
- Developing new businesses on maritime field

15/08/2005-Present

Founder

Silk Route Shipping (as agents for Wan Hai Lines), Constanta (Romania)

- Founding Silk Group www.silk-group.ro
- Establishing offices in Romania for 9 companies of the group, all related to transport industry

EDUCATION AND TRAINING

15/09/1992-15/06/1996

Military Navy Highschool, Constanta (Romania)

01/10/1997-15/06/2000

Maritime University, Constanta (Romania)

College of River & Port Studies

01/10/2010-01/07/2013

National School of Political and Administrative Studies, Bucharest (Romania)

Bachelor Degree in Political Science

01/10/2014--01/06/2016

Bucharest University - Sociology, Bucharest (Romania)

Master Degree in Security Studies

01/10/2016 - 01/06/2018

Bucharest University – UNESCO Master in Business Administration

2016 - The Leadership Transition - Insead, France

2017 - Blue Ocean Strategy - Insead, France

2018 - Managing Alliances and Strategic Partnerships - Insead, France

2018 - Certificate in Global Management - Insead, France

01/10/2019 - present

Academia de Studii Economoice - Administrarea Afacerilor

PhD in Business Administration

PERSONAL SKILLS

Mother tongue(s)

Romanian

Other language(s)

| UNDERSTANDING | | SPEAKING | | WRITING |
|---------------|---------|--------------------|-------------------|---------|
| Listening | Reading | Spoken interaction | Spoken production | |
| C1 | C1 | C1 | C1 | C1 |
| A2 | A2 | A2 | A2 | A2 |

English French

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user Common European Framework of Reference for Languages

Communication skills

- high developed communication abilities

Organisational / managerial skills

- Over 15 years of leading medium size organisation
- Entrepreneurial oriented

Job-related skills

- developed coaching abilities

Digital competence

| | | | SELF-ASSESSMENT | | |
|-----|------------------------|-----------------|------------------|------------------|------------------|
| *** | Information processing | Communication | Content creation | Safety | Problem solving |
| | Proficient user | Proficient user | Independent user | Independent user | Independent user |

