

PERSONAL INFORMATION

Adrian Istrate Scradeanu

📍 26, B, 900553 Ovidiu (Romania)

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WORK EXPERIENCE

20/03/1998–05/06/2000

Technical & Marketing counselor

Tecnica Y Manutencion (TYMSA), Constanta (Romania)

- Finding clients for maritime containers repairs and maintenance
- Supervising repairs and maintenance according IICL5 standards
- Developing technical capabilities of the workshop

10/06/2000–15/04/2003

Sales Manager

Romship Agencies (as MCL agents), Constanta (Romania)

- Coordinating sales team
- Finding and developing clients for trades offered by MCL

30/04/2003–27/05/2005

Executive Director

Euro Trade & Shipping (Marmedsa Spain), Constanta (Romania)

- Coordinating personnel on daily basis
- Developing new businesses on maritime field

15/08/2005–Present

Founder

Silk Route Shipping (as agents for Wan Hai Lines), Constanta (Romania)

- Founding Silk Group www.silk-group.ro
- Establishing offices in Romania for 9 companies of the group, all related to transport industry

EDUCATION AND TRAINING

15/09/1992–15/06/1996

Military Navy Highschool, Constanta (Romania)

01/10/1997–15/06/2000

Maritime University, Constanta (Romania)

College of River & Port Studies

01/10/2010–01/07/2013

National School of Political and Administrative Studies, Bucharest (Romania)

Bachelor Degree in Political Science

01/10/2014–01/06/2016

Bucharest University - Sociology, Bucharest (Romania)
Master Degree in Security Studies

01/10/2016 – 01/06/2018

Bucharest University – UNESCO
Master in Business Administration

2016 – The Leadership Transition – Insead, France

2017 – Blue Ocean Strategy – Insead, France

2018 – Managing Alliances and Strategic Partnerships – Insead, France

2018 – Certificate in Global Management – Insead, France

01/10/2019 – present

Academia de Studii Economice – Administrarea Afacerilor
PhD in Business Administration

PERSONAL SKILLS

Mother tongue(s) Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
French	A2	A2	A2	A2	A2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

Communication skills - high developed communication abilities

Organisational / managerial skills - Over 15 years of leading medium size organisation
- Entrepreneurial oriented

Job-related skills - developed coaching abilities

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Independent user	Independent user	Independent user